



Simple things, that you can do, starting tomorrow, to be a better leader

- 1. TALK ABOUT THE FUTURE** – Leaders think about the future and help others see the future. As Sam Walton said, “Capital isn’t scarce, vision is”.
- 2. TEACH SOMEONE SOMETHING** – Leaders are involved in their organisation and committed to growing organisational capability. Nothing sends that signal stronger than taking a moment to teach someone something.
- 3. SEEK OUT A NEW IDEA** – Actively look for ideas and then champion them in the organisation. This says a lot about your ability to accept change as a leader.
- 4. TELL SOMEONE THEY DID A “GOOD JOB”** – Leaders are not afraid to hand out praise when a job, large or small, is well done. This builds not only enthusiasm for the work, but trust in your management.
- 5. GET MAD, THEN GET OVER IT** – Leaders all have passion for the business and sometimes this passion turns to anger or frustration. This shows you are only human. An effective leader has the capacity to move beyond emotion into constructive action.
- 6. MEET SOMEONE NEW IN YOUR ORGANISATION** – Get out of your office and say “hello,” to someone new in or near your group. It’s guaranteed that you will learn something and it is visible proof to your organisation that you care.
- 7. SAY “YES”** – Leaders aren’t afraid to make a commitment, to make a choice, to move on. Find something where you can say “yes.” Nothing says you trust your organisation more than the power of agreement.
- 8. ACTIVELY LISTEN** – Many of us talk about being good listeners, but few of us are really good at it. The next time you are asked to listen to someone, use clarifying and confirming skills, but don’t offer a point of view until the presenter says, “What do you think?”
- 9. BE ENTHUSIASTIC** – Leaders have enthusiasm and energy. They transfer this energy to the organisation and the business issues at hand. Practice being outright enthusiastic about an idea and watch how people change.
- 10. HAVE FUN** – Leaders typically enjoy what they are doing, no matter how tough the task. People want to follow someone who enjoys what they are doing.